

QUALIFYING ENTERPRISES

Any corporation, partnership, LLC or similar entity with the authority to issue taxable bonds should consider this program. With net borrowing costs (inclusive of annual fees) running on average at least 100 basis points (1.00%) below Prime, this program works well with a wide variety of private enterprises, such as the following:

- **Manufacturing facilities**
- **Mini storage**
- **Distribution centers**
- **Medical facilities**
- **Nursing homes**
- **Office buildings**
- **Automobile dealerships**
- **Daycare centers**
- **Shopping centers**
- **Multifamily housing projects**
- **Commercial developments**
- **Acquisition financing**
- **Debt restructuring**
- **General corporate purposes**
- **Hotels**

PARTICIPANTS

Parties involved in this program are kept to a minimum and allows the bond to be issued in as little as 45 days. The participants include:

- **JEDA**
- **Bond Counsel**
- **Underwriter/Remarketing Agent**
- **Letter-of-Credit bank**
- **Trustee or Paying Agent**



MERCHANT CAPITAL
LLC

TAXABLE VARIABLE RATE BOND PROGRAM

JEDA is excited about its new Taxable Variable Rate Bond Program.

This program offers numerous benefits to the borrower and allows JEDA the opportunity to finance new types of enterprises in South Carolina at below Prime rate financing.

Middle and small private enterprises, traditionally, have had limited access to the public debt market due to such factors as security registration requirements, high transaction costs, and required public disclosure of confidential information. The Taxable Variable Rate Bond Program addresses these issues.

PROGRAM HIGHLIGHTS

Our program highlights include:

- 1.** Amortization may be customized to the specific transaction; terms may run as long as thirty (30) years.
- 2.** There is no requirement for public disclosure of sensitive and/or confidential information; disclosure to the letter of credit ("LOC") provider is tantamount to that which would be required for qualification under a traditional bank loan.
- 3.** Construction and/or permanent financing is provided since bond proceeds may be regarded as both.
- 4.** Principal can be repaid at any time without penalty.
- 5.** Each transaction is independent of others within the program.
- 6.** Multi-project financings can be combined within a single transaction.
- 7.** Issues of program participants are secured with a bank letter of credit; hence, SEC registration is not required.
- 8.** Ability to convert to fixed rates.
- 9.** Subject to LOC bank approval, proceeds can be used for any purpose.

INQUIRES

Current rates (inclusive of estimated annual fees) and information regarding the program are available at www.scjeda.net or by contacting Elliott Franks of JEDA at (803) 461-3800, or Brent Robertson of Merchant Capital at (404) 504-2762.